

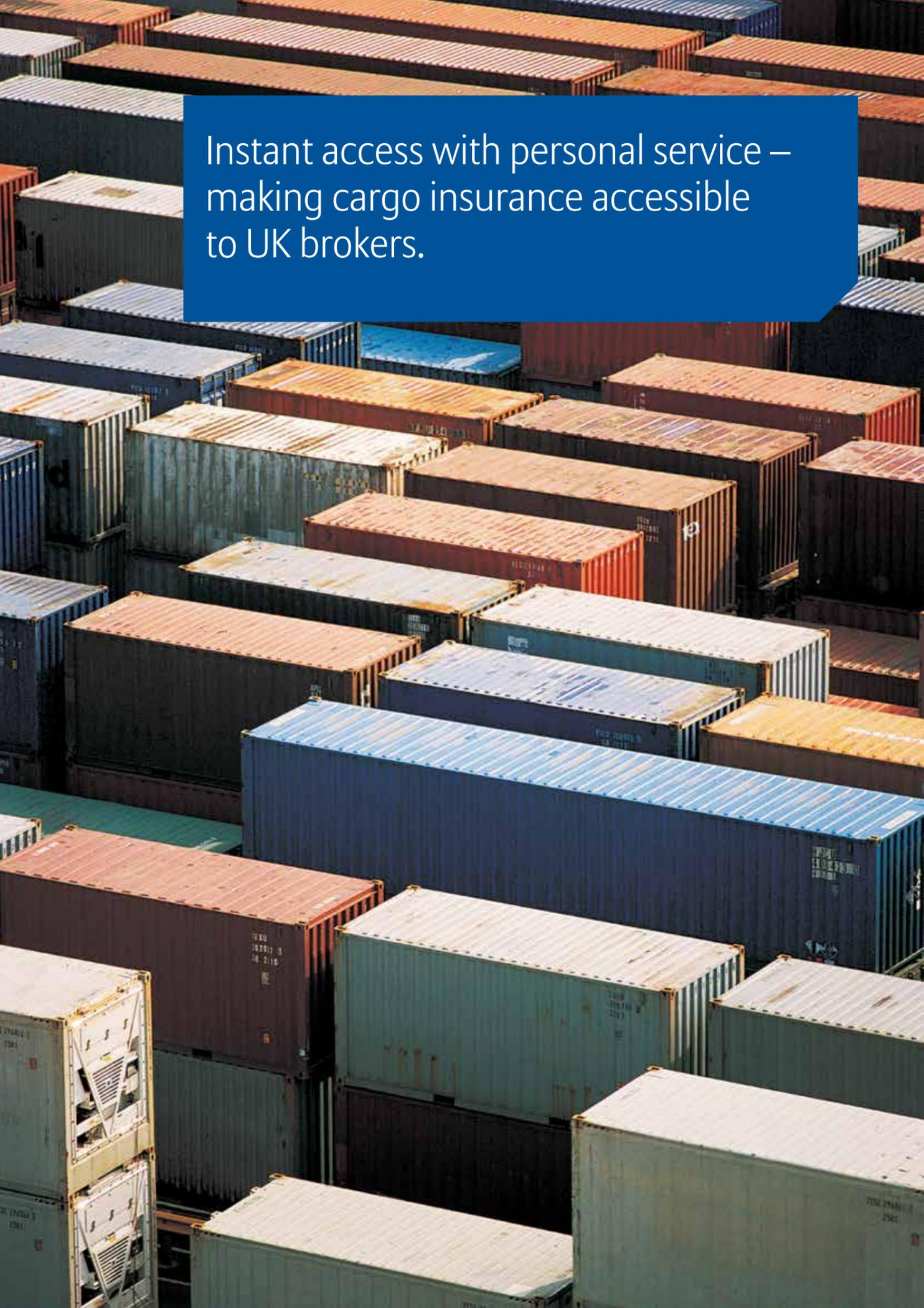


Allianz Global Corporate & Specialty UK

UK cargo insurance using Duet

Comprehensive cargo services –
delivered instantly online

Allianz 



Instant access with personal service – making cargo insurance accessible to UK brokers.

Cargo insurance from A to Z, at the click of a mouse



Using our Duet online service, you can quickly, cost-effectively and simply offer cargo insurance to your clients.

With over 26,000 businesses exporting goods from the UK and over 85,000 importing – not to mention around 300,000 UK manufacturing businesses – there is a surprisingly large market for cargo insurance. Each of these businesses can require protection for their goods in transit – both within the UK and when trading worldwide. They range from sole traders to FTSE 100 companies, and together represent a lucrative market that you can offer cover to.

Commonly regarded as complicated and subject to obscure regulations and terminology, cargo insurance is often ignored or regarded as a sideline by commercial line brokers – meaning it is a missed opportunity for many. Given the opportunity, the tools and the support, many brokers would be glad to offer cargo insurance to their clients, either as a part of a client's overall annual policy or on a standalone basis.

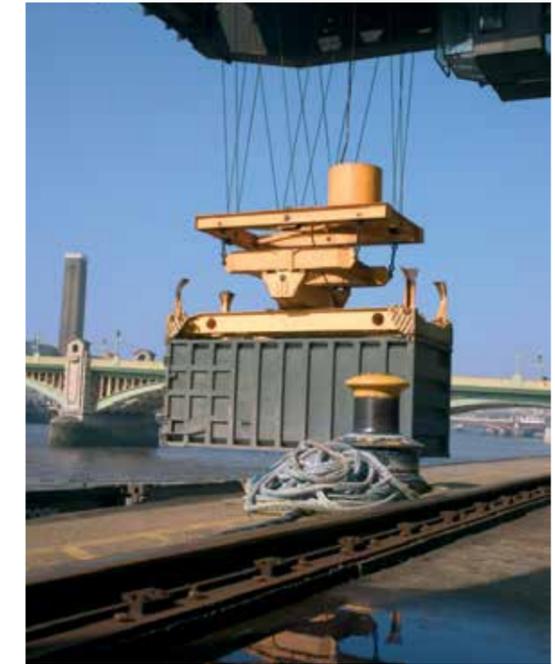
At Allianz Global Corporate & Specialty, we are committed to working with selected UK brokers to deliver practical solutions to help you take advantage of this opportunity – quickly, efficiently and simply. Cargo insurance can be as slow and complicated as insurers make it. We choose to make it fast and simple. You will be surprised by what we can offer you, and how easy it is to add another string to your bow.

The solution

Allianz Global Corporate & Specialty has created a special policy, designed specifically with the needs of UK based customers in mind, and combined it with a unique service for brokers which offers personal account support and secure technology. **The result is our UK Cargo service, delivered by Duet: our online facility for brokers to instantly obtain quotes, place business and deliver a comprehensive service to their clients.**



Our cargo insurance policy is designed to meet the needs of a wide range of customers, from small businesses and start-ups to established international trading houses and manufacturers.



What does our cargo service offer?

We are confident that our UK cargo service represents the fastest, most responsive and best value package available to brokers in the UK market.

Dedicated cargo cover

A leading specialist cargo policy – specifically designed for UK businesses and backed by Allianz Global Corporate & Specialty's insurance expertise, which you can recommend to your clients with confidence.

Local representation

Network of local offices around the UK offering you personal account management.

Risk management

Loss prevention and risk management surveys – by arrangement with your clients, surveyors can work with them to minimise losses and contain risk.

Combined solutions

Close co-operation with other Allianz companies – allowing package solutions, combining Cargo with other non-Marine risks.

Attractive broker agreements

Competitive commissions and terms of business.

Tailored coverage

Individual facultative underwriting and bespoke policies for special risks.

'No delays' claims support

Settlements made in under five days with our Fast-Track claims facility for minor claims. Plus online claims notification and an international network of local loss adjusters in the event of a claim.

eCertificates

A personalised online facility for those clients who want to issue certificates for overseas shipments – 24 hours a day, 7 days a week – minimising paperwork whilst maximising security.

Professional development and training

Continuing Professional Development training for your staff on Cargo.

Global reach

The confidence that comes from dealing with Allianz – a worldwide leader in financial services.



Cargo policy features

- Comprehensive cover for goods in transit, including storage in the normal course of transit.
- Geographical coverage tailored to suit the client.
- Combined coverage with non-cargo policies if necessary – we specialise in packaging business for clients.
- Stock and exhibition cover – for goods in store or at exhibitions.
- Terrorism cover.
- Concealed damage cover – if the damage is not reported to insurers on delivery.
- Fumigation cover.
- Branded goods – extension of cover.
- Cover for ISM and ISPS forwarding charges.
- Removal of debris.
- Cover for survey fees.
- Cover against deliberate destruction by Government authority.

Powered by the Duet online platform

Duet is our unique online service for brokers. It empowers you to obtain and accept quotations for cargo insurance online in a matter of just a few minutes, with a minimum of fuss.

Once you have access to Duet, you can:

- Place cargo policies immediately (in most cases without further reference to underwriters).
- Track your clients policies, print documentation and administer your account.
- Completely avoid the days of delay and unnecessary paperwork that you might normally associate with cargo insurance.

However, our service is more than just online – naturally, all cargo brokers, from the newest to the most experienced, can choose to take advantage of our personal service and support at any time. We're always at the end of the telephone.

Why use Duet?

With just a few clicks, you can complete the whole process – from quotation to printed policy, without delay. You also have the full support of our individual account managers and underwriters, who are always available in person, face to face or on the telephone should you need to discuss a client's special requirements.



Online bindable quotes

Obtain quotes any time and in a matter of minutes, so you have more time to focus on your clients.

Simple to use

Just 12 easy steps to obtain a quote, so you don't need a detailed knowledge of cargo.

Helpline

Easy access to a knowledgeable cargo specialist if you need it.

Instant acceptance & paperwork

There's no need to wait several days or weeks for paperwork to be processed: it's immediately ready and under your control.

Dedicated sales and account management

Have regular contact with a personal Allianz Global Corporate & Specialty account manager who will respond to your needs and help you to serve your cargo clients effectively.

Online mid-term adjustments

Amendments and changes to your client's policy can be processed rapidly and simply online – no more lengthy delays in obtaining minor adjustments.

Online Debit Notes

Immediate access to invoice information online, with debit notes for each policy available to download or to print.

Security

The system is completely secure, so your client's information is protected.

Clear & secure communication trail

Everyone can see what is happening and is kept informed, so there is no more lost paperwork or records.

Online statistics

Access your complete account statistics on demand – showing quotes, renewals and claims notifications.

Special referrals

Where a policyholder has special requirements or there is a larger risk, you can refer this to a specialist underwriter. The traditional underwriting service is there if you need it.

Claims are handled more quickly and with clear records

The Duet system means that your clients are not kept waiting and both you and your clients are kept informed. It also means you can advise us of claims immediately.

Easy to join

We have a very simple registration process so you can be up and running without delays, and often on the same day as you register.

Automatic renewal offers

Renewal offers are made automatically, saving you administration time and effort.

Customer lead generation

Our website and marketing activities produce customer enquiries, which are always forwarded to local brokers – generating business for you at no cost.



How does it work?

If you can access the Internet, you can use Duet.

When you have registered with us, we issue you with a log-on, password and dedicated account manager – so you have full access to our services and comprehensive support.

Once you've logged onto our UK Cargo website, Duet is easy to use:

Log on here to our secure area

Helpful facts & information on our services and products

Your Homepage

Duet is simple to navigate, and it's easy to find and use its functions.

Get a quote

Review your accounts

Keep track of your renewals

Notify claims

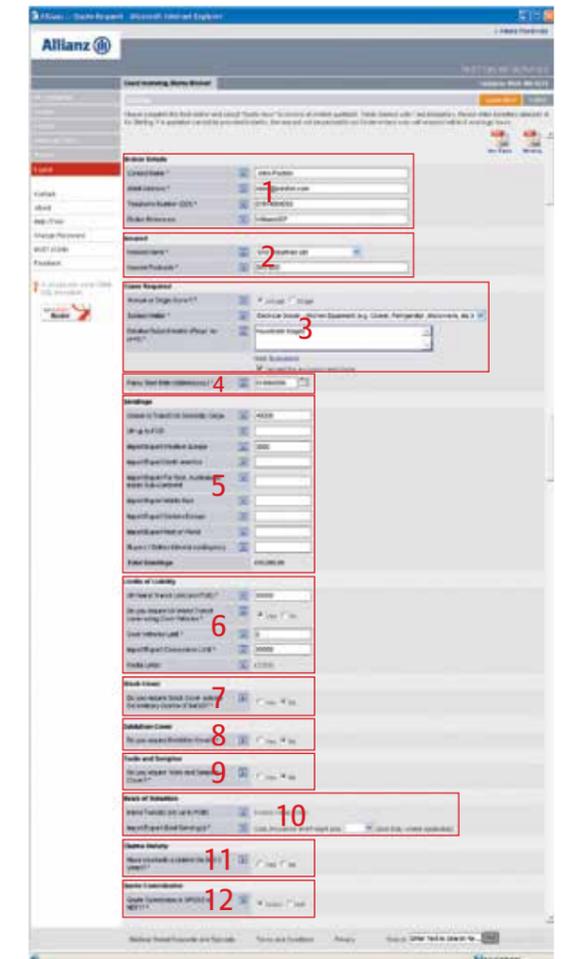
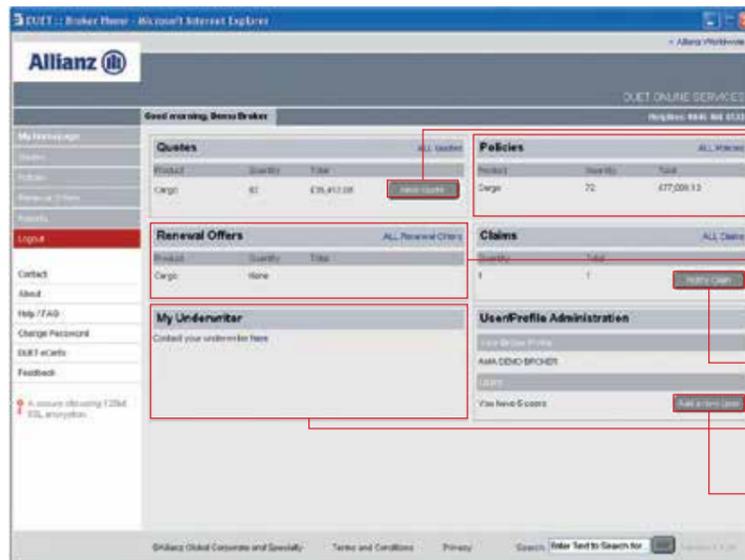
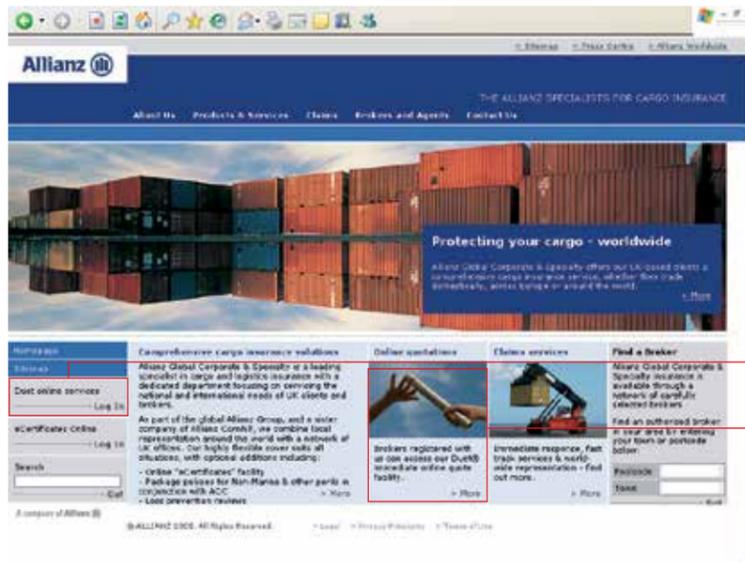
Immediate personal support by phone or email

Add new users

If you can access the Internet, you can use Duet - just visit our Cargo website at www.allianz-cargo.co.uk

In just 12 steps you can obtain your quote, accept it and issue your client with a policy straight away.

1. Broker details
2. Client name and postcode
3. Select cover required: type of cargo + Annual Cover or Single Shipment
4. Policy start date
5. Value of annual sendings (shipments) by geographical zone
6. Select limits of liability
7. Do you require stock cover? If so, select level required
8. Do you require exhibition cover? If so, select level required
9. Do you require cover for tools & samples? If so, provide brief information
10. Choose basis of valuation
11. Has the client had claims in the last three years? If so, how many and to what value?
12. Quote commission – gross or net?



Allianz Global Corporate & Specialty

Allianz Global Corporate & Specialty is the Allianz specialist for cargo and logistics insurance. We provide cover for both international and domestic clients through offices around the world with a network of specialist offices focused on serving UK Cargo customers

We are part of Allianz, one of the largest and most renowned financial services providers in the world. Representing an international network of market-leading companies with first-class products, we bring together the expertise of specialists in key financial fields.

At a glance

- Leverages the Allianz network in more than 70 countries
- Insures nearly three quarters of the world's Fortune 500 companies
- Writes €5.3 billion in gross premiums (2012)
- Employs more than 3,500 people worldwide
- Offers the security and capacity of an enlarged balance sheet with an insurer financial strength rating from Standard & Poor's of AA- ("Very Strong")
- Provides specialist cargo offices in London, Leeds, Birmingham and Manchester



Contact us and join our network

Office locations:

- Birmingham
- Leeds
- London
- Manchester

Allianz Global Corporate & Specialty is committed to working in partnership with brokers and agents. We have established strong relationships with the broking community across the UK.

We welcome new brokers and agents, subject to our registration criteria. Our account managers are always available for an initial discussion, completely without obligation. Please contact us on 0845 4665533 for further information. Alternatively you can register directly online, allowing fast track entry to our services.

Duet telephone enquiries
0845 4665533
 Email enquiries: ukcargo@allianz.com
www.allianz-cargo.co.uk



The Allianz Arena is home to football clubs FC Bayern Munich and TSV 1860 Munich.



Allianz Global Corporate & Specialty is the UK branch of Allianz Global Corporate & Specialty SE, Königinstrasse 28, 80802 München, Germany. UK Branch registered office: 60 Gracechurch Street, London EC3V 0HR. Company No. FC024389. Branch No. BR006950. Authorised by Bundesanstalt für Finanzdienstleistungsaufsicht.

